



DVINZ
OIL & GAS

LIST OF PRODUCTS

Issued On: March 08, 2017.
Valid Till: May 13, 2017.

Avenida La Estancia, Edificio General,
Piso 7 Chuao. Caracas, Venezuela.

VIA: RODOORS SLOVAKIA
rodoorsslovakia@gmail.com

D2 / DIESEL

MIN: 25,000 MT / MONTH
MAX: 200,000 MT / MONTH
DISCOUNT - CIF ASWP: NWE PLATTS MINUS US\$20.00/MT NET.
COMMISSION: US\$5.00 /MT DVINZ PAYS COMMISSION

EN590

MIN: 25,000 MT / MONTH
MAX: 200,000 MT / MONTH
DISCOUNT - CIF ASWP: NWE PLATTS MINUS US\$15.00/MT NET.
COMMISSION: US\$5.00 /MT DVINZ PAYS COMMISSION

**JET FUEL
TS-1 KEROSENE**

**MIN: 500,000 BBLs / MONTH
MAX: 2,000,000 BBLs / MONTH
DISCOUNT - CIF ASWP: NWE PLATTS MINUS US\$8 GROSS / US\$6 / BBL
COMMISSION: \$2 / BBL - ALL COMMISSION GOES TO BUYER'S AGENTS**

**RESIDUAL
CRUDE OIL**

**MIN: 25,000 MT / MONTH
MAX: 100,000 MT / MONTH
PRICE - PLEASE CONTACT US FOR CIF/FOB PRICE.
COMMISSION: US\$5.00 / MT - DVINZ PAYS COMMISSION**

CST-180

**MIN: 25,000 MT / MONTH
MAX: 200,000 MT / MONTH
PRICE - CIF ASWP: IFO180 SINGAPORE PLATTS MINUS US\$8.00
COMMISSION: \$5.00 / MT DVINZ PAYS COMMISSION**

CST-380

**MIN: 25,000 MT / MONTH
MAX: 200,000 MT / MONTH
PRICE - CIF ASWP: IFO-380 SINGAPORE PLATTS MINUS US\$10.00
COMMISSION: \$5.00 / MT DVINZ PAYS COMMISSION**

VENEZUELAN CRUDE OIL

QUANTITY: MIN - 1,000,000 BBLs / MONTH. MAX - 2,000,000 BBLs / MONTH. ONLY ANNUAL CONTRACT.

1. ANACO WAX
2. MESA 30
3. LEONA
4. TIA JUANA

5. TIA JUANA LIGHT
6. MEREY
7. CABIMAS
8. BOSCAN

9. MESA
10. BACHAQUERO
11. TIA JUANA HEAVY
12. LAGUNA

PROCEDURE: (NON-NEGOTIABLE)

1. SELLER ISSUES A SOFT CORPORATE OFFER.
2. BUYER ISSUES ICPO, ALONG WITH THE FOLLOWING DOCUMENTS;
 - a. COPY OF CERTIFICATE OF INCORPORATION. COMPANY MUST HAVE AT LEAST TWO (2) YEARS OF INCORPORATED BUSINESS.
 - b. COPY OF PASSPORT OF SHAREHOLDER / AUTHORIZED REPRESENTATIVE
 - c. COPY OF LEGAL REPRESENTATIVE PASSPORT. IF THE REPRESENTATIVES ARE VENEZUELAN CITIZENS, COPY OF VENEZUELAN ID CARD IS REQUIRED.
 - d. A BANK REFERENCE LETTER, STATING THAT THE BUYER ACTUALLY HAVE A BANK ACCOUNT WITH THE BANK SPECIFIED IN THE ICPO.
3. SELLER / BUYER'S LEGAL REPRESENTATIVE SUBMITS THE DOCUMENTS TO PDVSA PETROLEO, SA FOR VALIDATION. (NOTE: VALIDATION PROCESS IS FREE OF CHARGE, PDVSA DO NOT CHARGE ANY FEES)
4. SELLER ISSUES A DRAFT CONTRACT ALONG WITH THE FOLLOWING "FIRST SET OF POP DOCUMENTS". THE ELECTRONIC VERSION WILL BE NOTARIZED AND CONFIRMED LEGAL, AND OPERATIONAL.
 - a. COPY OF EXPORT LICENSE
 - b. ALLOCATION CERTIFICATE
 - c. PDVSA REGISTRATION CERTIFICATE
 - d. CERTIFICATE OF INCORPORATION
 - e. COPY OF PORT STORAGE AGREEMENT
 - f. COPY OF REFINERY CERTIFICATE FOR PRODUCT
 - g. COPY OF INLAND TRANSPORTATION AGREEMENT
5. BUYER SIGNS SALES AND PURCHASE AGREEMENT AND RETURN A COPY TO THE SELLER VIA EMAIL.
6. SELLER LEGALIZE THE CONTRACT IN GOVERNMENT MINISTRIES. (SELLER PAYS ALL CHARGES)
7. SELLER AND BUYER LODGE COPIES OF ELECTRONICALLY SIGNED CONTRACT TO THEIR RESPECTIVE BANKS.
8. SELLER'S BANK ISSUES A 2% PERFORMANCE BOND TO BUYER'S BANK WITHIN 5 WORKING DAYS AFTER BOTH PARTIES HAVE SIGNED THE CONTRACT.
9. BUYER'S BANK ISSUES A NONTRANSFERABLE DLC TO SELLER'S BANK WITHIN 5 DAYS OF RECEIPT OF 2% PERFORMANCE BOND.
10. SELLER ARRANGE BOOKING AND SHIP THE PRODUCT WITHIN 30 – 35 DAYS FROM THE DAY A DOCUMENTARY LETTER OF CREDIT IS ISSUED.

SECOND SET OF POP DOCUMENTS

- a. COPY OF CERTIFICATE OF QUALITY AND QUANTITY ANALYSIS MADE BY SAYBOLT OR EQUIVALENT INSPECTORS AT THE LOADEDING PORT.
 - b. COPY OF Q88
 - c. COPY OF BILL OF LADING
11. SELLER ARRANGE SHIPMENT AND MAKE THE FIRST DELIVERY WITHIN 30 – 35 DAYS FROM THE DATE DOCUMENTARY LETTER OF CREDIT IS ISSUED.
 12. LOADING DONE, SHIPMENT PROCEED TO DESTINATION PORT AS AGREED IN THE CONTRACT.
 13. SELLER TRANSFERS ORIGINAL SHIPPING DOCUMENTS TO THE BUYER. BUYER CONDUCT SGS INSPECTION AT UNLOADING PORT, VERIFY SHIPPING DOCUMENTS AND RELEASE PAYMENT TO THE SELLER WITHIN 7 DAYS. FUTURE DELIVERY FOLLOWS AS AGREED IN THE CONTRACT.

THIS DOCUMENT WAS ISSUED BY;
DVINZ OIL & GAS, S.A
(THE TITLE HOLDER)

BEST REGARDS,



JUAN BRUNO
PROJECT AND EXPORT DIRECTOR



NOTICE

DUE TO CIRCUMSTANCES BEYOND OUR CONTROL, SOME CHANGES HAS BEEN MADE IN OUR PROCEDURE TO MEET THE REQUIREMENTS OF STATE-OWNED OIL COMPANY PDVSA.

GLOBAL OIL PRICES HAVE FALLEN SHARPLY OVER THE PAST TWENTY MONTHS, LEADING TO SIGNIFICANT REVENUE SHORTFALLS IN MANY ENERGY EXPORTING NATIONS. VENEZUELA IS ONE OF THE LARGEST OIL EXPORTERS STRUGGLING WITH CURRENT LOW OIL PRICES.

THE STATE-OWNED OIL COMPANY (PDVSA) HAS EXPLICITLY DECLARED THAT ALL VENEZUELAN OIL SUPPLIERS WILL BE OBLIGED TO EVALUATE THEIR CUSTOMERS. BUYERS MUST GO THROUGH VALIDATION PROCESS TO ASSURE THAT ALL SUPPLIERS ARE PAYING VENEZUELAN GOVERNMENT THE ACTUAL TAXATION FEES FOR THE EXACT QUANTITY OF PRODUCTS SUPPLIED TO THEIR CUSTOMERS.

NOTE: THE VALIDATION PROCESS IS FREE OF CHARGE. FOR MORE INFORMATION PLEASE CONTACT PDVSA, OR VISIT PDVSA WEBSITE.

VALIDATION PROCESS:

http://www.pdvs.com/index.php?tpl=interface.en/design/readmenu.tpl.html&newsid_obj_id=6000&newsid_temas=85

KEEP IN MIND, THE VALIDATION PROCESS SPECIFIED IN PDVSA WEBSITE IS SLIGHTLY DIFFERENT FROM OURS BECAUSE DVINZ OIL & GAS HAS ALREADY REGISTERED WITH PDVSA AS INDEPENDENT OIL & GAS SUPPLIER IN VENEZUELA. ALL THE REQUIRED DOCUMENTS WAS SUBMITTED AND APPROVED BY PDVSA DURING THE REGISTRATION PROCESS.

THE PROCEDURE SPECIFIED IN THE SOFT OFFER APPLIES ONLY TO BUYERS WHO WANTS TO PURCHASE THE PRODUCT FROM DVINZ OIL & GAS.

ONCE AGAIN, THE APPLICATION IS FREE AND BUYERS CAN CONTACT PDVSA AND APPLY DIRECTLY. SHOULD THE BUYER NEED OUR ASSISTANCE PLEASE DO NOT HESITATE TO CONTACT US.

